



# Why Investing in Quoting Can Grow Your Commercial Lines Margins

Traditionally, small commercial business was viewed as an unprofitable sector of an agency. Current management of the business usually produces high overhead with low premium profitability. Yet, opportunity to expand the book of business across more standard commercial lines remains at an all-time high.

So, agencies are asking – how do we manage our operations to grow our margins and create more small CL pipeline, more quickly? It's about finding the right tools to use and processes to put in place that can help you quote new business faster than your competition, save significant time in quoting per year, and remarket more frequently.

Enter Tarmika, a single-entry commercial lines quoting solution designed to streamline the quoting process. Thousands of users are already realizing a return on their investment in Tarmika. Let us tell you why.

## Save Time Quoting

# 80 min.

Time saved per Commercial Lines risk quoted

## Cut Quoting Costs

# \$50

Dollars saved from each risk you quote using Tarmika

### Meet Tarmika

Designed for the independent agent, Tarmika allows the ability to quote many lines of small commercial business with multiple carriers through the use of direct appointments – all in a single entry point. The solution supports 5 products across BOP, Workers Comp, General Liability, Cyber Liability, and Package, with key carriers like Travelers, Nationwide and Liberty Mutual. And this list keeps growing! With Tarmika you can:

- Access a list of dynamic questions sets
- Reserve your quote in the market
- Communicate easily with your underwriter
- Generate ACORD forms
- Remarket with ease

BOOK A DEMO

